



Accelerating the transfer in Technology Transfer

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Express Licensing program To better serve its partners, one of the first improvements the Lab's Technology Transfer Division (TT) has made is through its new Express Licensing initiative. Standardized license agreements and fee structures will remove long and complicated negotiations and decrease the time required to get patented Lab technology and software into the hands of businesses for commercialization. It is also one of several changes the organization is putting in place to become more responsive to external entities to advance economic development based on Lab research and development.

The Venture Acceleration Fund seeks new partnerships A recent change made to the program is a "payback trigger" whereby its recipients contribute to the Fund once they achieve certain revenue goals or are acquired or leave the state. Additionally, there is now also a greater emphasis on engaging regional businesses and other organizations, not only to enlist their help to grow and sustain the Fund itself but also to support

budding entrepreneurs and businesses ready to grow. While this work is currently underway, initial efforts look promising.

Grow the region, not the LabThe region needs to grow economically but increasing the Lab's spending base is not a feasible path to that end. Instead, Technology Transfer seeks to grow regional businesses that support the Lab's core missions. "We're trying to do more than just contract with local vendors for routine tasks or services," said David Pesiri, Division Leader for TT Division. "Instead, we're looking for more opportunities where we can collaborate and innovate with our Northern New Mexican partners. For example, one of the Lab's missions is national energy security. Our partnership with Area 52, a startup company in Santa Fe and financed by Chevron, is a good example of our emphasis on creating businesses that can help provide energy security in partnership with the Lab. It also advances the efforts of public-private partnerships with the Department of Energy complex. We strongly believe that the future for our national security enterprise will have a strong reliance on local partnerships which stand to have substantial benefits for the region without growing the Laboratory itself."

To learn more about how these exciting changes are having positive results for economic development, go to <http://www.lanl.gov/collaboration/tech-transfer/index.php>.

For more information on the Express Licensing Program, go to <http://www.lanl.gov/collaboration/tech-transfer/express-licensing-description.php>.

Los Alamos National Laboratory

www.lanl.gov

(505) 667-7000

Los Alamos, NM

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